



**NTTA Professional Services  
Procurement Process and  
Vendor Outreach Efforts**

**Anthony Coleman**  
Director of Business Diversity  
May 1, 2013

# Professional Services Procurement Act

- Chapter 2254 of the Government Code prohibits a governmental entity from selecting and awarding professional services contracts on the basis of competitive bids. The selection and award must be based on qualifications.

## **Procurement Act specifies a Two (2) step process:**

- First, select most qualified firm on basis of demonstrated competence and qualifications;
  - Second, attempt to negotiate a contract with most qualified firm at a fair and reasonable price.
- Attorney General's Office has ruled that a contract entered into in violation of Chapter 2254, is considered void.

# Business Diversity Department

Effective January 2013, Procurement Services and Business Diversity became one (1) department. The mission of the Business Diversity Department (BDD) is strengthen the North Texas Tollway Authority through the inclusion of disadvantaged, minority-owned, woman-owned and small business enterprises (D/M/W/SBEs).

## BDD Key Focus Areas:

- Expand outreach efforts and marketing initiatives
- Align internal policies and procedures with current business environment and industry best practices
- Streamline compliance and reporting processes
- Facilitate the capacity building of D/M/W/SBEs



# **NTTA Diversity Initiatives supporting DBE, M/WBE and SBE Programs**

## **Marketing/Outreach:**

- **Quarterly Vendor Outreach Symposiums**
- **Vendor Outreach Hotline and Email**
- **Monthly Vendor Business Chats**
- **Business Diversity Advisory Council**
- **Quarterly Vendor E-newsletter**
- **Shaping The Road Newsletter (*elected officials*)**

## **Training, Business**

### **Development and Capacity Building:**

- **NTTA Relationship Opportunities Advancing Diversity (ROAD) Program**
- **Continuing Education Workshop series**
- **One-on-one vendor meetings and assistance**
- **Procurement debriefings**
- **Certification support**



**NTTA Business Diversity Department  
“2<sup>nd</sup> Wednesdays Business Chats!”**

**NEXT SESSION:**

**Wednesday, May 8th**

**10 a.m. – 11 a.m.**

**NTTA Boardroom**

**5900 West Plano Parkway, Suite 200**

**Plano, TX 75093**

***Business Chat sessions will:***

- \* Inform you on NTTA procurement opportunities including maintenance, project delivery, information technology**
- \* Provides you information on how to register as a vendor**
  - \* Introduces you to NTTA stakeholders**
  - \* Enables you to get to know the Authority**

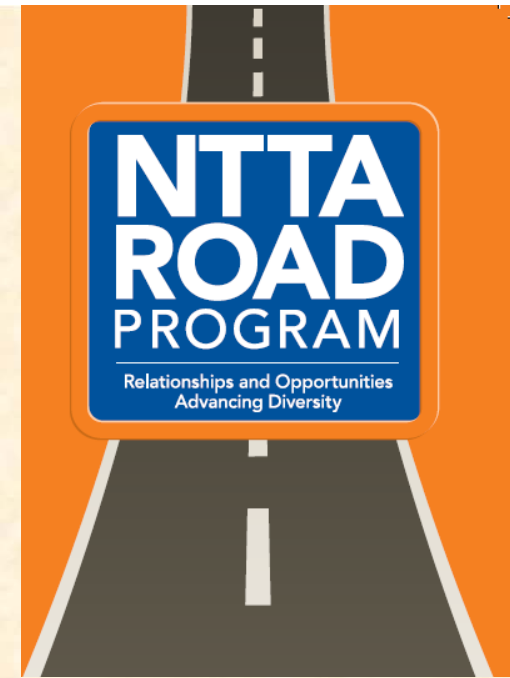
**NTTA invites you to its  
Vendor Outreach Symposium in Tarrant County!**



**Thursday, June 20th  
4 p.m. – 6 p.m.  
Fort Worth Botanic Garden Center  
3220 Botanic Garden Boulevard  
Fort Worth, Texas 76107**

**NTTA promotes and facilitates relationships through  
the  
ROAD Program**

- Expand consultants' scope and specialization of services and capabilities
- Develop the consultants' bidding capabilities
- Broaden the consultants' exposure to the process, execution and management of larger, more complex contracts
- Develop more robust accounting procedures and reporting
- Strengthen financial stability and relationships with credit grantors
- Create a dialogue that includes coaching, innovation, guidance and best practices



**ROAD PROGRAM INFORMATION SESSION:**

**Thursday, June 27th**

**6 p.m. – 7:30 p.m.**

**NTTA Boardroom**

**5900 West Plano Parkway, Suite 200**

**Plano, TX 75093**

# NTTA ROAD PROGRAM TEAMS: Selected Prime and Consultant Firms





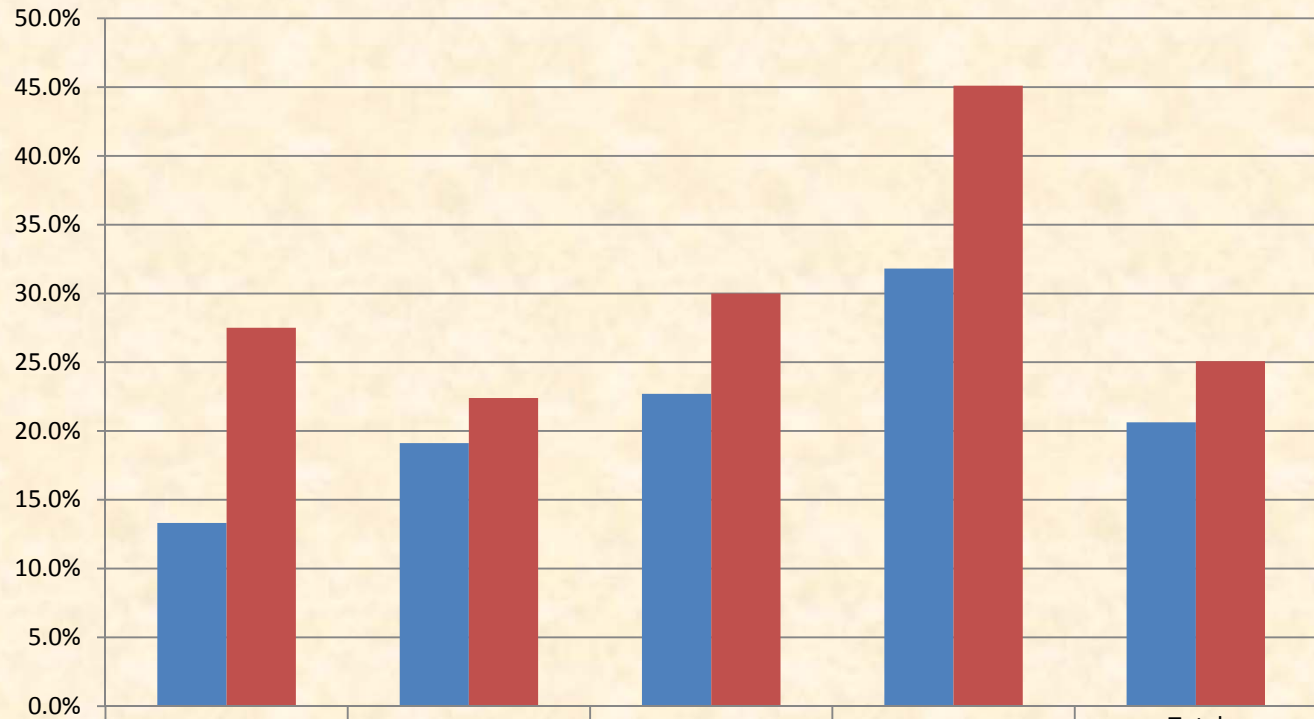
# **Business Diversity Department Accomplishments Report**

- Total spend with D/M/WBE's has trended upward
  - 2008 - 14.7%
  - 2009 – 17.1%
  - 2010 – 17.3%
  - 2011 – 20.6%

## **2012 D/M/WBE participation**

- D/M/WBE participation as a percentage of agency spend increased from 20.6% in FY2011 to 25.1% in FY2012
- A percentage increase in D/M/WBE participation across all procurement categories; Consulting, Construction, Goods, and Professional Services

# D/M/WBE Comparison (2011 – 2012)



	Consulting Services	Construction Services	Goods	Professional Services	Total Combined Participation (%)
■ 2011 D/M/WBE Participation (%)	13.3%	19.1%	22.7%	31.8%	20.6%
■ 2012 D/M/WBE Participation (%)	27.5%	22.4%	30.0%	45.1%	25.1%

# NTTA Vendor Registration

## COMING SOON...

Beginning May 1, 2013, the NTTA will use eBid eXchange for all competitive procurement opportunities. This will simplify the NTTA procurement registration and notification process for vendors.

For more, visit [registration information](#).



[www.ntta.org](http://www.ntta.org)

# NTTA Procurement Schedule

Department	Project Description	Project Number	Estimated Solicitation Date	Estimated Value	Pre-bid Date	Due Date
Finance Department	Payment Processing Services	03639-NTT-00-GS-FI	5/3/2013	>\$1M	TBD	TBD
Human Resources	Compensation Study	03626-NTT-00-PS-HR	TBD	TBD	TBD	TBD
SIM/HR	Drug and Alcohol Screening	03531-NTT-00-PS-SM	4Q 2013	TBD	TBD	TBD
Information Technology	Data Center and Campus Cabling Maintenance	03637-NTT-00-GS-IT	4/26/2013	<75K	N/A	5/9/2013
Information Technology	Video System Cameras and Equipment	03638-NTT-00-GS-IT	5/3/2013	<750K	N/A	TBD
Maintenance	Bridge Deck Repairs	03487-NTT-01-CN-MA	3/1/2013	\$1.5M	3/12/2013	3/22/2013
Maintenance	SRT NB Frontage Road South of Josey Lane Pavement Repair	03546-SRT-00-CN-MA	4/26/2013	<\$1M	5/6/2013	5/17/2013
Maintenance	SRT Segments 2 & 3 Frontage Road and DNT Segment 1 Ramp Restriping	03556-NTT-00-CN-MA	5/3/2013	TBD	TBD	TBD
Maintenance	2013 SRT Pavement Joint Repair	03616-SRT-00-CN-MA	2Q 2013	TBD	TBD	TBD
Maintenance	Uniform Services	TBD	2Q 2013	TBD	TBD	TBD
Maintenance	HVAC Maintenance Inspections	TBD	2Q 2013	TBD	TBD	TBD
Maintenance	HVAC Quarterly Maintenance and Repairs	TBD	2Q 2013	TBD	TBD	TBD
Maintenance	PGBT Eastern Extension Sand Stockpile Site Development	TBD	TBD	\$0-10M	TBD	TBD
Maintenance	Guardrail and Post	03602-NTT-00-GS-MA	2Q 2013	< \$200K	TBD	TBD
Maintenance	Fleet Tiers	03604-NTT-00-GS-MA	2Q 2013	<200K	TBD	TBD
Maintenance	Fleet Batters	03603-NTT-00-GS-MA	2Q 2013	<90K	TBD	TBD
Customer Service	Toll Transaction Image Review	03390-NTT-00-GS-CS	TBD	TBD	TBD	TBD
Project Delivery	Landscape and Irrigation Services-Sta 409+00 approximately 345 feet south of Tarrant Road CL to Sta 446+00 approximately 530 feet north of Egyptian Way CL	03573-SH161-04-CN-PM	9/6/2013	TBD	9/24/2013	10/8/2013
Project Delivery	Landscape and Irrigation Services-Sta 152+00 approximately 985 feet south of Mayfield Road CL to Sta 367+50 approximately 985 feet north of Dalworth Street CL	03574-SH161-04-CN-PM	9/13/2013	TBD	10/1/2013	10/15/2013
Project Delivery	Construction Management Services-Sta 409+00 approximately 345 feet south of Tarrant Road CL to Sta 446+00 approximately 530 feet North of Egyptian Way CL	03583-SH161-04-PS-PM	4/12/2013	<\$200K	4/30/2013	5/23/2013
Project Delivery	Construction Management Services-Sta 152+00 approximately 985 feet south of Mayfield Road CL to Sta 367+50 approximately 985 feet north of Dalworth Street CL	03584-SH161-04-PS-PM	4/5/2013	<\$200K	5/7/2013	5/30/2013
Project Delivery	President George Bush Turnpike Eastern Extension - Pilot Noise Analysis Consultant Services	03610-PGB-06-PS-PM	4/5/2012	<\$200K	4/19/2013	4/26/2013
Project Delivery	Intelligent Transportation System Professional Engineering Services Consultant	03597-NTT-00-PS-PM	2Q 2013	TBD	TBD	TBD
Project Delivery	Installation of Fiber Optic Cable	03598-SWP-00-CN-IT	2Q 2013	TBD	TBD	TBD
Project Delivery	DNT Segment 1 Design Guidelines Implementation - From south of IH 635 to IH 35E	03646-DNT-00-PS-PM	2Q 2013	TBD	TBD	TBD

**NTTA – Business Diversity Department**  
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**[bidpurchasing@ntta.org](mailto:bidpurchasing@ntta.org)**

**North Texas Tollway Authority**  
**5900 West Plano Parkway**  
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