

Cooperative Inclusion Plan

"Connecting the Dallas-Fort Worth highway transportation providers and contractors association"

















CIP Heavy Highway Construction Firms Workshop



Cooperative Inclusion Plan (CIP)

Opening Remarks

Julio E. Florez,
VP of Programs,
Regional Hispanic
Contractors Association
(RHCA)

Agenda

- Opening Remarks
- CIP Overview
- NTTA's 5 Year Capital Plan & Upcoming Opportunities
- NTTA Procurement Process & Electronic Bid Response
- Regions Bank-
- Frost Bank-Insurance
- Project Opportunities Forum with Primes
- Survey Completion
- CIP Website
- Breakout Sessions with Primes
- Adjourn



CIP Overview

Cooperative Inclusion Plan (CIP)

What Is CIP?

- THE COOPERATIVE INCLUSION PLAN (CIP) IS A COMPREHENSIVE APPROACH TO ADDRESSING THE SHORTAGE OF DISADVANTAGED, MINORITY, WOMEN, AND SMALL BUSINESSES AND HISTORICALLY UNDERUTILIZED BUSINESSES (D/M/W/SBE AND HUB) FIRMS IN HEAVY HIGHWAY CONTRACTING.
- THE CIP TEAM HOLDS FREE WORKSHOPS/TRAININGS, OPEN TO THE PUBLIC
 FOR CONTRACTORS AND CONSULTANTS WHO PERFORM WORK IN THE HEAVY
 HIGHWAY CONSTRUCTION INDUSTRY. THE TARGET AUDIENCES ARE MINORITY
 CONTRACTORS, CONSULTANTS AND PROVIDERS OF GOODS AND SERVICES
 FROM THE HEAVY HIGHWAY CONSTRUCTION INDUSTRY.

Five CIP Partners

- ASIAN AMERICAN CONTRACTORS AND PROFESSIONAL ASSOCIATION (AACPA)
- ASSOCIATED GENERAL CONTRACTORS OF TEXAS (AGC)
- NORTH TEXAS TOLLWAY AUTHORITY (NTTA)
- REGIONAL HISPANIC CONTRACTORS ASSOCIATION (RHCA)
- TEXAS DEPARTMENT OF TRANSPORTATION (TXDOT)













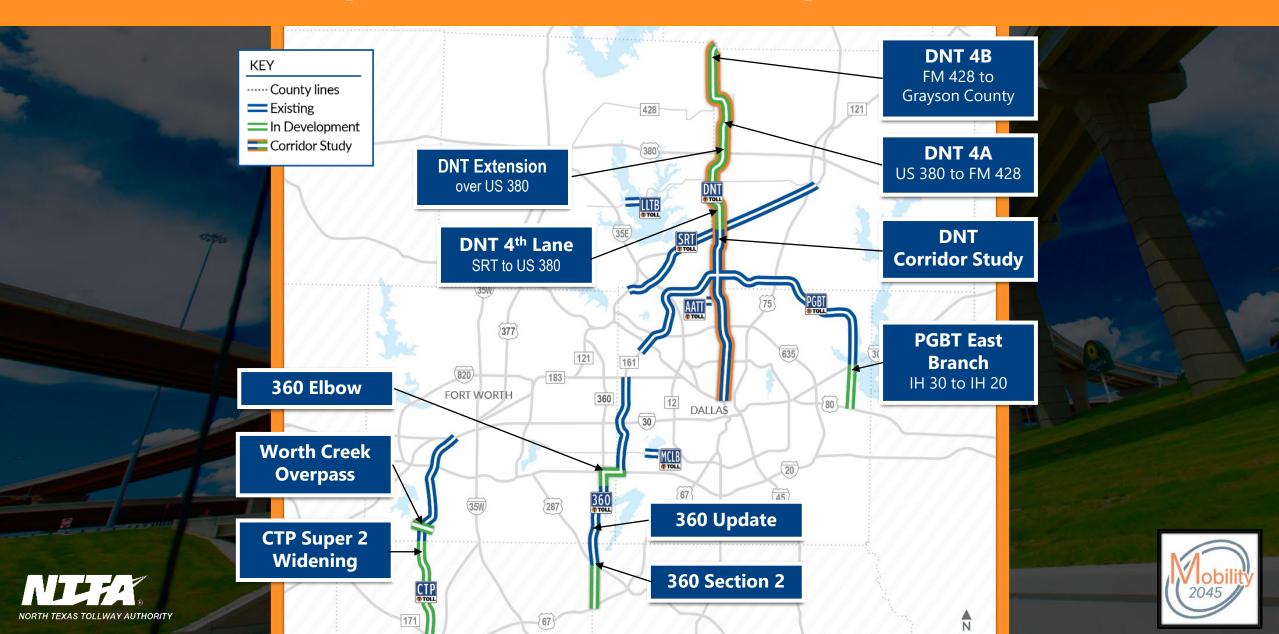
North Texas Tollway Authority

Our Mission

◆ Provide a safe and reliable toll road system ◆ Increase value and mobility options for customers ◆ Operate the Authority in a businesslike manner ◆ Protect our bondholders ◆ Partner to meet our region's growing need for transportation infrastructure



Proposed 2024-2028 Capital Plan



	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
DNT 4 th Lane (SRT to 380)	Constru	ction								
DNT 4A (380 to FM 428)	-0	Construc	tion							
CTP south 2 lanes	Desig	jn O	Cor	struction	0					
DNT Corridor Study	Study									
DNT 4B (FM 428 to Grayson Co)		OF	Planning		Design		-	Constru	uction	c
PGBT/ 360 "Elbow"	0-	Plannii	ng	D	esign	O	Construction	on	- 0	
PGBT East Branch (30 to 20)	Plai	nning	0	ROW	& Design			Cons	truction	
360 Tollway (Sec. 2)	Plan	ning								

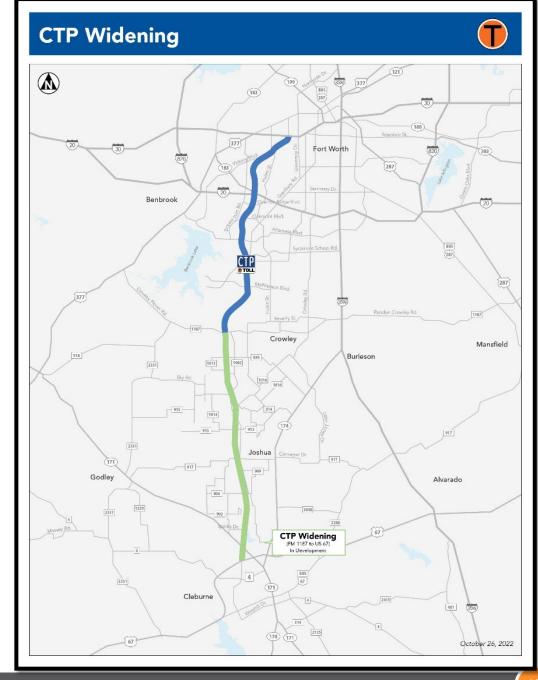




CTP Super 2 Widening

- Construct the southbound lanes to created divided highway
- 13 miles
- FM 1187 to US 67, Johnson County
- CM & CMT Selection Start Q4 2024
- Construction lettings in February & March 2025





Routine Maintenance Projects

Striping
Erosion Control
Sign Replacements
Pavement Repair
Bridge Deck Repair

Issued throughout the year









Anticipated Advertisement Month/Quarter	Contract Name	Contract Description	Contract Term (months)	Cost Magnitude			
Construction Projects							
Nov-2024	Pavement Markings and AATT Full Re- striping.	Recapping of DNT edge lines & skips from PGBT to SRT. Full restriping of AATT to include pavement markers inside the tunnel and thermoplastic re-striping on the approaches to the tunnel.	3 mths	\$300К - \$500К			
Nov-2024	l Road Restrining	Recapping of the SH 121 frontage road striping and SRT mainlane edgelines from DNT to SH 5	4 mths	\$1M - \$5M			
Nov-2024		Replacement of raised pavement markers due to lifecycle degredation along the full length of the DNT, SRT and LLTB	2 mths	\$500K - \$1M			
Jan-2025	FM 917 to US 67	Construction of two-lane southbound mainlanes of CTP from north of FM 917 to US 67 to convert Super 2 roadway to divided tollroad. Includes new mainlane gantry, restriping and resigning existing northbound roadway.	36 mths	\$75M-\$100M			
Jan-2025	PGBT Shoulder Rehabilitation from Midway Road to SH 78	Mill and overlay of PGBT outside shoulders from Midway Road to US 75. Crack and fog seal the PGBT outside shoulders from US 75 to SH 78. Landscape bed erosion repair at Renner Road.	12 mths	\$10-\$20M			
Jan-2025	I Renabilitation - Standridge to Onio	Repair concrete pavement & curb failures at intersections along the SRT (SH 121) frontage roads and main lanes from Standridge Dr to Ohio Dr.	6 mths	\$1M - \$5M			
Feb-2025	to north of FM 917	Construction of two-lane southbound mainlanes of CTP from south of FM 1187 to north of FM 917 to convert Super 2 roadway to divided tollroad. Includes restriping and resigning existing northbound roadway.	36 mths	\$100M-\$125M			
Feb-2025	I Harry Hines Blyd & Forrest I n	Partial depth deck hydrodemolition and early strength latex modified concrete overlay for NB & SB Harry Hines Blvd, Forest Ln, and Lovers Ln overpasses.	6 mths	\$1M - \$5M			
Feb-2025	I at IH-635	Repair of damaged storm sewers under walls, pavement settlement, and voids behind MSE wall panels at various frontage road walls in the DNT/IH-635 Interchange.	12 mths	\$5M - \$10M			

Anticipated Advertisement Month/Quarter	Contract Name	Contract Description	Contract Term (months)	Cost Magnitude
Feb-2025	PGBT Mainlane and Shoulder Repair at Gateway Drive 05957-PGB-05-CN-PD	Pavement repair and replacement due to settlement of approach slabs and shoulders of PGBT mainlane pavement at Gateway Drive.	15 mths	\$10-\$20M
Mar-2025	PGBT Trailblazer Replacement Program 06057-PGB-00-CN-PD	Replace sign faces on all ground-mounted trailblazers along PGBT ramps, frontage roads and cross streets from Belt Line Road in Irving to SH 78 in Garland	6 mths	\$1M - \$5M
Mar-2025	Railway	Rehabilitation of MSE wall coping, polyurethane fill injection behind abutment backwall, sealing MSE wall joints, resealing pavement joints, and cleaning storm sewers at Plano Parkway and BNSF Railway overpasses.	6 mths	\$1M - \$5M
Apr-2025	PGBT Continuous Lighting Construction, Phase 2, IH-20 to SH-183 05986-PGB-00-CN-PD	Installation of continuous lighting system of roadside and high mast lighting for the PGBT mainlanes from IH 20 to SH 183	24 mths	\$10-\$20M
Jun-2025	PGBT Frontage Road Relocation and Arbor Creek Erosion Mitigation 05902-PGB-07-CN-PD	Relocation of southbound PGBT (SH 161) frontage road and noise wall, partial MSE wall removal, and gabion stabilization of east bank or Arbor Creek between Egyptian Way and Carrier Parkway	15 mths	\$10-\$20M
Sep-2025		Rehabilitation of the existing southbound pavement and construction of drainage flumes on DNT from Harvest Hill to south end terminus.	18 mths	\$10-\$20M
		Professional Services Contracts		
Nov-2024	CTP Southbound Mainlanes Construction Management Services 05765-CTP-03-PS-PD/05769-CTP-03-PS-PD	2 contracts for construction management services for the CTP Southbound Mainlanes construction from south of FM 1187 to north of US 67	36 months	\$5M - \$10M
Nov-2024	CTP Southbound Mainlanes Construction Materials Testing Services 05766-CTP-03-PS-PD/05770-CTP-03-PS-PD	2 contracts for construction materials testing services for the CTP Southbound Mainlanes construction from south of FM 1187 to north of US 67	36 months	\$1M - \$5M
Jan-2025	Maintenance Management Consultant	Planning, budgeting, environmental, and design engineering for routine maintenance projects; implementation of maintenance management systems, review of GEC annual inspections, specialized inspections of major assets and of structural impact damage, staffing support to the Maintenance Department, and systemwide MS4 permit reporting	48 mths	\$30-\$40M



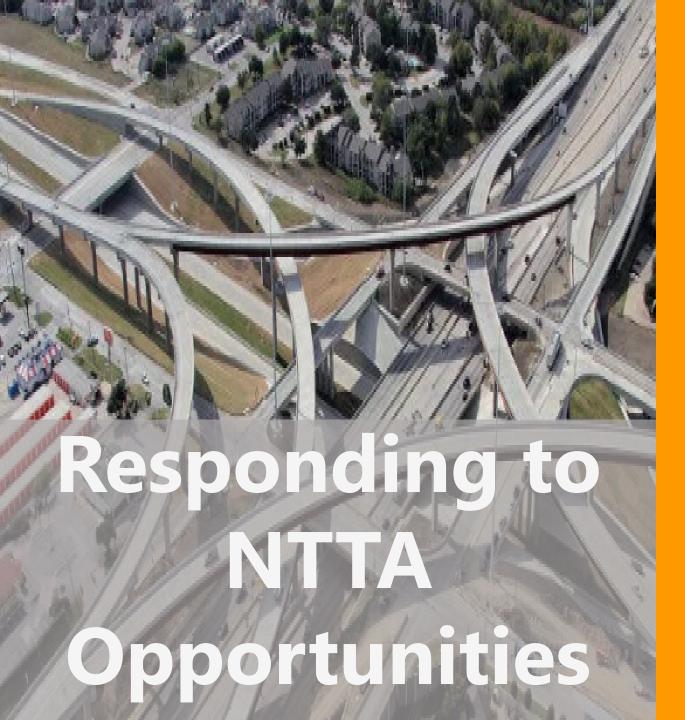
NTTA PROCUREMENT SERVICES AND ELECTRONIC BID RESPONSE PROCESSES

5900 W. PLANO PARKWAY PLANO, TX 75093

MONDAY - FRIDAY 8 A.M. - 5 P.M. WWW.NTTA.ORG



Maria Rangel, CTCM, CPPM Senior Procurement Specialist



NTTA Annual Spend: \$250 - \$450M

- Register on <u>nttamarketplace.org</u> (required)
 - Receive notifications of specific types of procurements
 - Review current and future opportunities
- Talk with us before procurement starts
- Attend pre-submission conference
- Submit ALL required documents with response to solicitations
- Request debriefs

Solicitation Participation

Prospective Vendors Must Register in Marketplace

Supplier Registration Sign In

The following are possible once you have a vendor account:

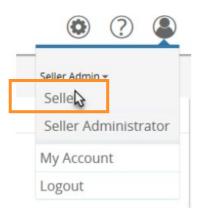
Responding electronically

EXIT 1 MILE

- Submitting clarifying questions
- Receiving notifications of amendments
- Being added to the bid holder list for a solicitation
- Visibility into closed solicitation information and awards



Responding Electronically

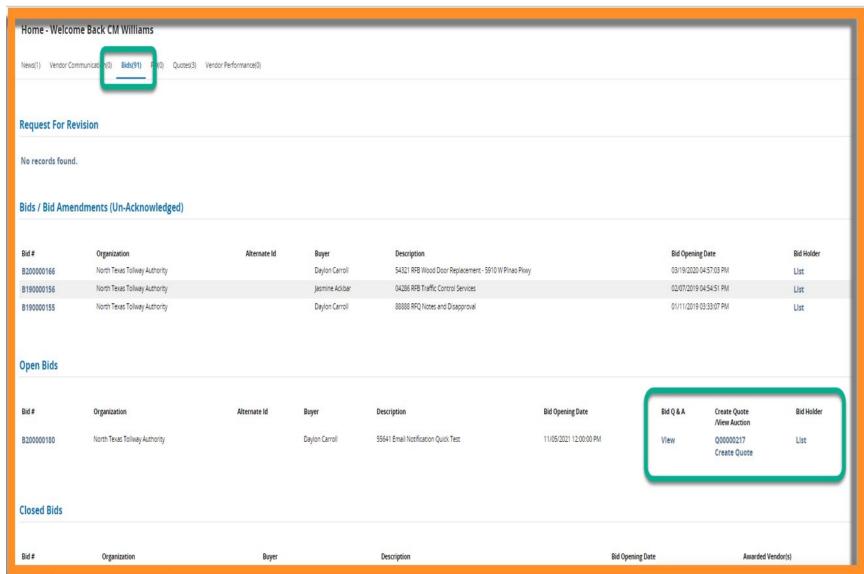


Quick Steps

- 1) Click "Seller" view
- Then "Bids" tab and find "Open Bids"
- 3) Click the "Create Quote" link

Note

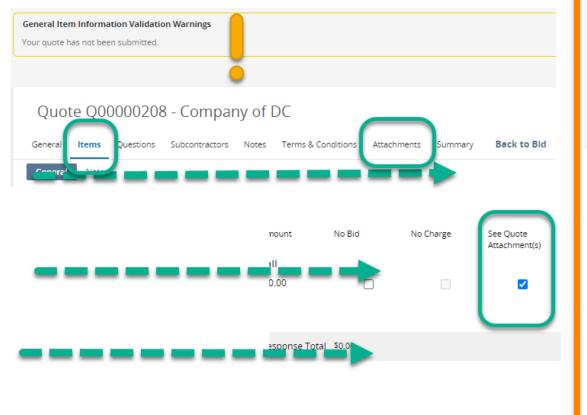
- View your electronic responses under the "Quotes" tab
- We don't recommend waiting to submit a response

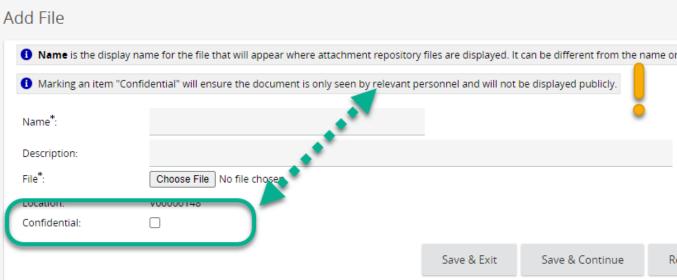


Electronic Response – Important Steps

Items Tab

Check "See Quote Attachment(s)" box (This is a system workaround that we need your help with)





Attachments Tab

"Confidential" check box controls if a document can be seen by the public once the contract is awarded

If "confidential" only NTTA will see attachment



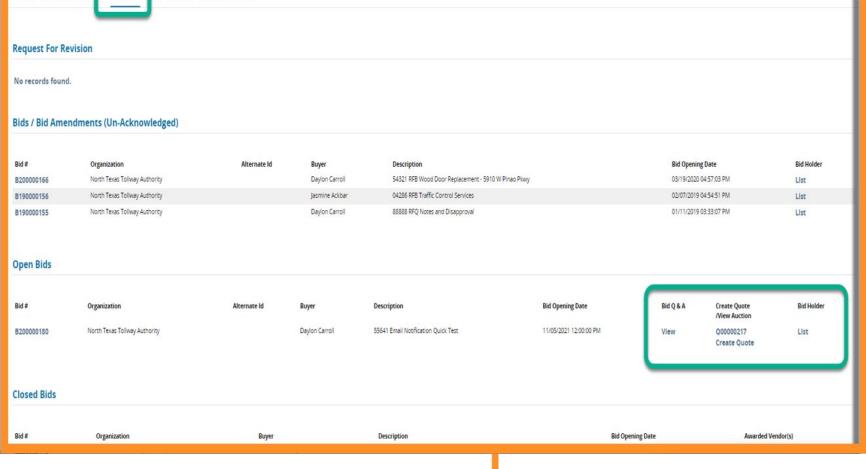
Bids Tab & Quotes Tab

Links

- Q & A
- Creating a Response
- Bid Holder List

Acknowledge "Follow" Solicitation

- 1) Visit "Seller" view for your vendor account. Go to the "Bids" tab and "Open Bids"
- 2) Select the Bid # of interest. Scroll down and click "Follow" to acknowledge interest.





Home - Welcome Back CM William

Quotes(3) Vendor Performance(0)

News(1) Vendor Communication(0)

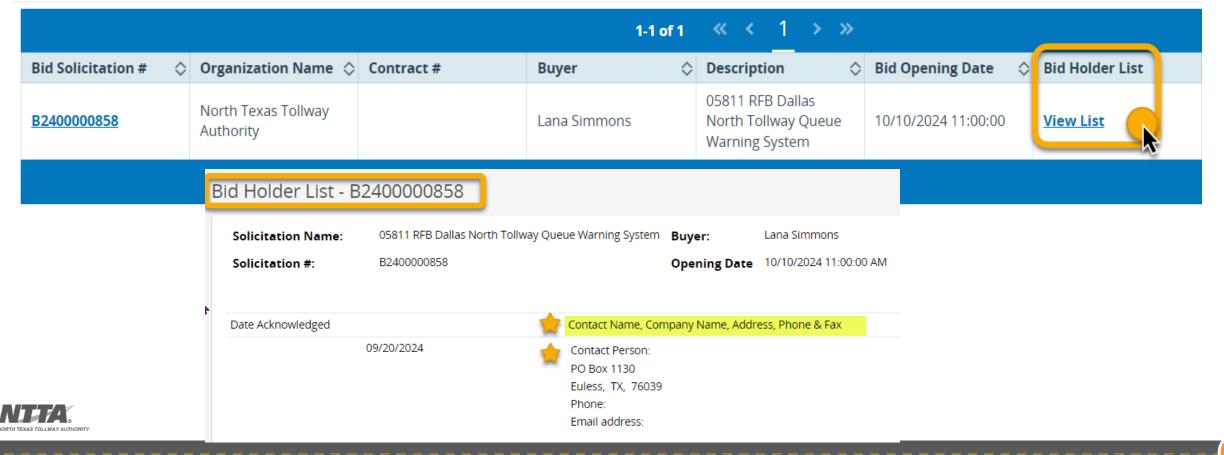
Quote Tab

 Any response you start will be visible under "Create Quote"

Bid Holders List

Click "Follow" to acknowledge your interest to the bid solicitation # of your interest so other bidders can see your firm on the bid holders list.

Current Opportunities
Future Opportunities
Contract awards
(use this guide to navigate your search).





Contact Us

Email: bidpurchasing@ntta.org

Phone No.: (214) 224-3097

Website: www.NTTAMarketplace.org





Habib Sare, Commercial Relationship Manager Vice President





Ascentium Capital, a division of Regions Bank, offers flexible financing solutions that simplify your customers' buying decisions. We'll help you sell more by presenting competitive financing options at the point of sale.

- Up to 100% prefunding: Positively impacts your bottom line because you can get paid as soon as the day your customer signs.
- Fully digital options: From application to funding and tracking, the Ascentium platform is designed to increase the speed of the sale.
- E-signature capability: Streamlines the process for an even faster close.
- No verbal no D&As: Simplified commencement means no secondary documents or phone calls to delay funding.
- 24/7 online access: Via the MyAscentium.com portal, manage your portfolio with in-depth reports, transaction status and helpful sales tools.
- Custom marketing support: We help you present a complete package to your clients with quick quote links, smart phone apps, cobranded materials and more.
- Quick, simple process most credit decisions in 1-2 hours.
- Flexible terms up to 72 months.
- Finance agreements, rental agreements and working capital loans.
- Deferred payment options to match cash flow.
- 100% financing bundle soft costs into an affordable payment.
- Simple credit app no financials required up to \$400,000.

To learn more visit regions.com/ascentium

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At Regions, we've got small business loans and lines of credit that are custom tailored to fit your specific needs. Some of those options include:

- Real Estate Loans loans for purchasing, refinancing or constructing.
- Equipment and Vehicle Loans loans for purchasing or refinancing business equipment and vehicles.
- Working Capital Loans lines of credit for accounts receivable and inventory financing.
- Agriculture Loans Purchasing land and equipment, lines of credit for funding farm-related operating expenses.
- Business Credit Cards for managing business expenses and providing the flexibility of individualized limits for your employees.
- Small Business Administration Loans Lower payments and/or smaller down payments than conventional loans.
 - SBA 504: Purchase fixed assets such as equipment, machinery, real estate.
 - SBA 7(a): Loan or Line of credit between \$350,000 and \$5,000,000.
 - Financing, business acquisitions, working capital, inventory.
 - SBA Express loan: Loan or line of credit between \$100,000 and \$350,000.
 - Equipment, debt refinance, leasehold improvements.
- Customized Financing Options ask your Regions Business Banker for more information.

You can even apply online at regions.com/bizloanapp

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Source: https://www.regions.com/small-business/business-financing/sba-loans/sba-504-loans

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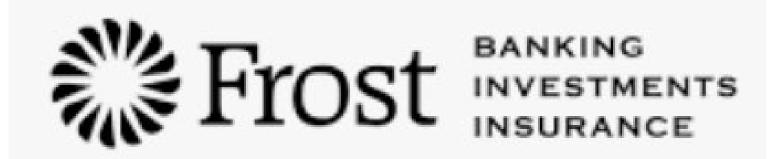
Commercial Relationship Manager, VP 1717 McKinney Ave. Ste. 1100, Dallas TX 75202 Cell: 972-352-1165 habib.sare@regions.com



What Should You Expect From Your Broker

Presented by Frost Insurance

Eric D. Barron, CRIS



What are the differences in the agencies?

- Local These are your State Farms, Farmers, local independent agency named after its namesake agent
- Regional Tied to specific regions, for Texas, it's often its own region, such as Frost
- National We call these the "alphabet agencies" ie. MMA, HUB, AON

How does a broker get paid?

- We all get paid the same way:
 - Carriers pay a percentage of the premium to the brokerage (agency)
 - The brokerage pays a percentage of its revenue to the broker
- Roughly 11% of your total premium is equal to the revenue to the agency.
 - \$1.5M Premium = Appx. \$165K Revenue
 - \$100K Premium = Appx. \$11K Revenue

What key functions should a broker perform?

- Broker Compile data on your company to bring to the marketplace to negotiate the best insurance package
- Risk Manager Understand your core competencies and put in place risk controls to mitigate known and unknown exposures
- Consultant Utilize intimate knowledge of your business to provide industry insights and make key introductions
- Underwriter Especially key for a surety broker is the ability to underwrite your financials

What does Frost Insurance do well?

- Located in Texas' major financial centers:
 - San Antonio, Austin, Houston, Dallas, Fort Worth
- Risk Control Consultant & Claims Manager in each office
- Provide access to same services as national brokers at much lower threshold
- Our producers are practitioners, not salesmen
- Partnership with Frost Bank
- In addition to P&C, we offer employee benefits, personal insurance, life insurance





Eagle Barricade, LLC | 2162 S. Airport Drive McKinney, TX 75069 | www.EagleBarricade.com | 214-644-2444











- TXDOT Certified (DBE)
- North Central Texas Regional Certification (DBE)
- Women Business Enterprise (WBE)
- Small Business Enterprise (SBE)
- Minority Business Enterprise (MBE)
- Historically Underutilized Business (HUB)

Current Customers



- North Texas Tollway Authority (NTTA)
- PGA Headquarters Frisco
- Major League Baseball (MLB)
- City of McKinney
- Steele Freeman
- Alliance Geotechnical Group, Inc.
- Stacy Witbeck
- McCarthy Construction
- The Beck Group
- Suffolk





















Traffic Control Services







- Work Zone Delivery, Setup, Installation, & Maintenance
- Safety Barricades
- Traffic Control Plans (TCP)
- Message & Arrow Boards
- Rumble Strips
- TMA Truck Rentals & Drivers
- Certified Flaggers
- Project Signs / Advanced Warning Signs (MUTCD)
- Concrete & Water Barriers with Fencing
- Temporary & Permanent Fencing (Ornamental)
- Custom & Digital Wind Screens
- Special Events

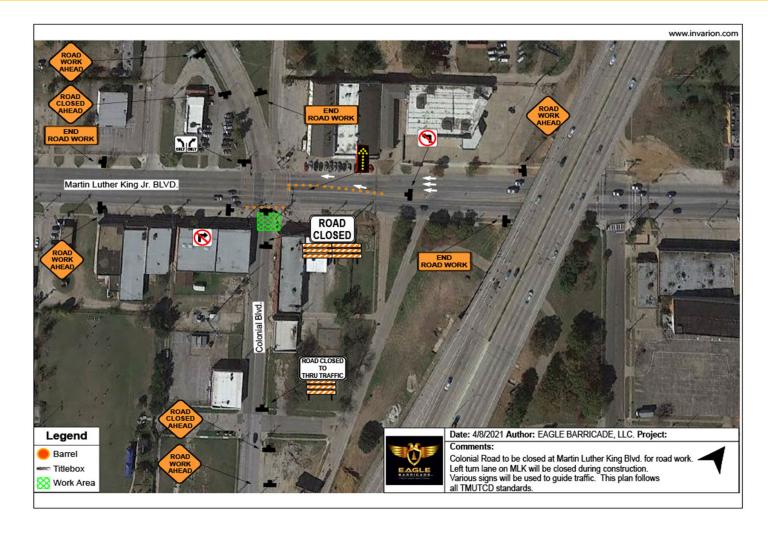








Every project is unique; which means every project requires its own customized traffic control plan (TCP). We will consult with you to design a traffic control plan that meets all MUTCD requirements and keeps both workers and drivers safe.







Custom Digital Sign Shop Services

- Street Signs
- Work Zone Safety Signs
- MUTCD Signs
- Regulatory Signs
- Warning Signs
- SW3P Signs





Temporary / Permanent Fencing

We offer quality installation services designed for quick and easy setup, minimizing disruption to your project. Our fencing is crafted from high-quality materials designed to provide long-lasting performance.



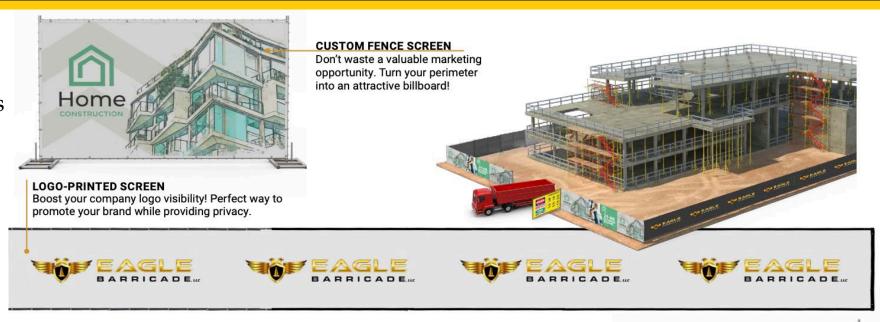




Standard / Custom Privacy Screens



We also offer fully customizable banners and privacy screens that empowers generate brand awareness, publicize upcoming projects, and emphasize safety messages.



STRONG & SECURE

High-performance metal grommets enable secure fastening on windy or stormy days.



PREMIUM FINISH

Heavy-duty fabric signage lasts for years, thanks to Sunbelt's reinforced hems.



STRIKING GRAPHICS

Each custom fence screen includes free layout + crisp, fade-resistant & full-color printing.



CUSTOM SAFETY SIGNS

Increase jobsite safety! Replace dozens of messy signs with OSHA-compliant screen.



Safety Equipment & Supplies

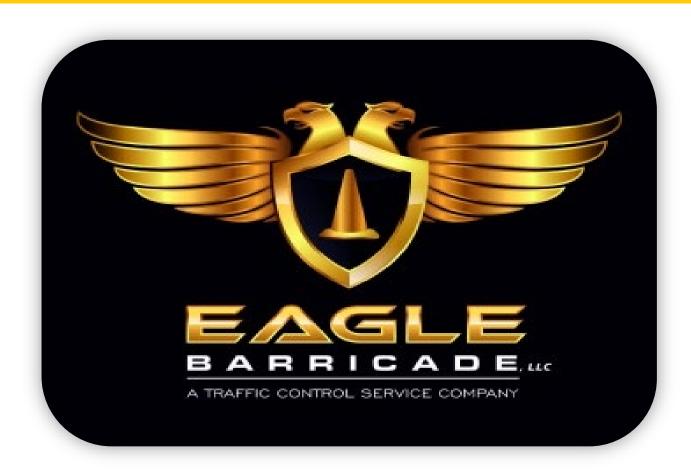
Eagle Barricade works with industry leading manufacturers to provide the highest quality and extremely competitive workplace safety PPE products from hard hats to steel-toe boots, and everything in between.

Our PPE Products Include:

- High-Viz & Flame-Resistant Apparel
- Safety Glasses
- Ear Plugs
- Hardhats
- Face Shields/Masks
- Hydration
- Steel-Toe Boots
- Safety Lighting (i.e., Road Flares & LED Balloon lighting)
- Custom Embroidery/Silk Screening available...and more



Contact Us



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McKinney, Texas 75069

Office: 214.644.2444

Fax: 214.644.2445

Mailing Address:

101C N. Greenville Avenue

#428

Allen, Texas 75002





#1 Mid-Sized Company

Construction Management • Program Management • JOCs • Drywall & Acoustics

ABOUTUS

Who We Are

Post L Group provides solutions that go beyond project management. With GC/CMAR, self-performance capabilities in drywall / acoustical applications, and civil retaining walls, we offer versatility and commitment to delivering quality and innovation on every project.





What We Do

- CMAR / GC
- Self-Performance Drywall
- Job Order Contracting (JOC)
- Program Management
- Consulting

Certifications







Mentor-Protégé History

- Vaughn Construction
- McGough Construction

Markets

- Municipal
- County
- State
- K-12
- Higher Education
- Healthcare
- Aviation
- Commercial



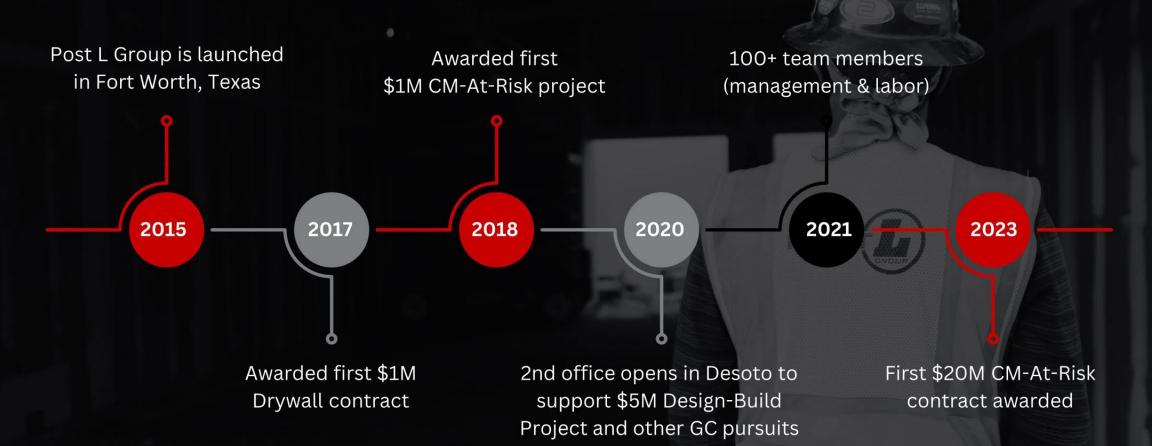








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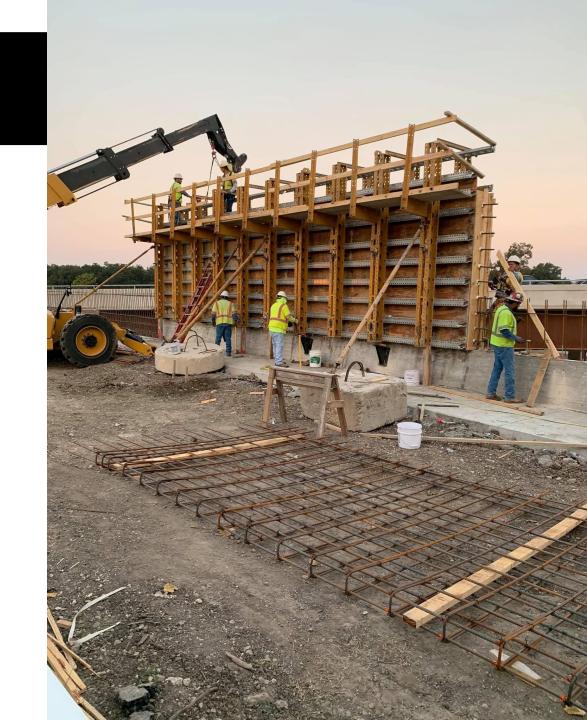


Work the

nmacc

- Bid
- Win (Or Debrief)
- Build
- Repeat





Stick to the basics!

- OPERATE WITH:
- INTEGRITY
- SAFETY
- COMMUNICATION
- QUALITY
- ACCOUNTABILITY





Get out

- Build your brand
- Network
- Network
- Network





COVECT/VIIHUS

Fort Worth

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(682) 312-7888 (Main)

marketing@postlgroup.com

www.postlgroup.com

Dallas

530 E. Pleasant Run Rd, Ste. 110, DeSoto, TX 75115

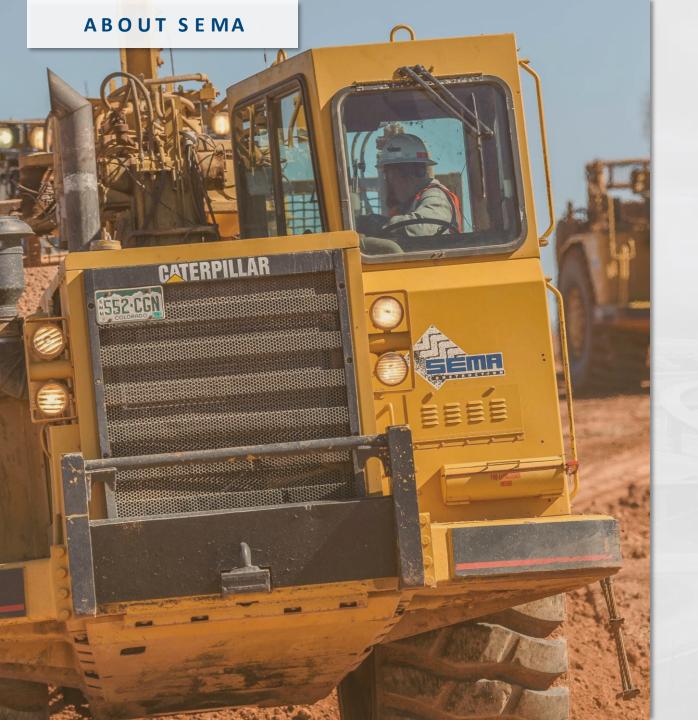
Connect with us on Social Media using this QR Code!













Founded in 1991:

 Began as a subcontractor specializing in mass grading and underground wet utilities

Delivery Types:

■ DBB, CMGC, PDB

4 District Offices:

- Colorado (Headquarters)
- California
- Texas
- Florida





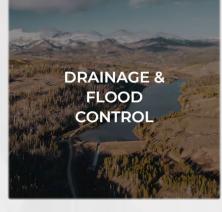


Markets























Work with Us

We value the relationships we have built with our subcontractor and supplier partners and invite qualified and dedicated contractors and suppliers to register with us. From project pursuit to project close-out, SEMA prioritizes the expertise of quality subcontractor and supplier firms to guarantee first-rate project delivery.

Web Form:

<u>Subcontractors & Suppliers – SEMA Construction, Inc. | Full-Service Construction Firm</u>



Cooperative Inclusion Plan (CIP)

Survey Completion



Julio E. Florez,
VP of Programs,
Regional Hispanic
Contractors Association
(RHCA)



CIP Website www.keepitmovingdallas.com

Home

Interstate Highways

US Highways State Highways FM Roads Other Roads Public Hearings/Meetings Contact Us Business Diversity / CIP Key Projects (Dallas Planning)

CityMAP

Upcoming Public Hearing / Meeting

Project Name: Notice of Public Hearing for US 287 from US 67

to BUS 287 in Ellis County

City: Midlothian

Date: Thursday, August 15, 2024

Notice (English)

Notice (Spanish)

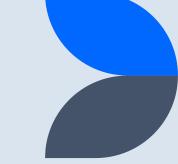
Venue Map (English)

Venue Map (Spanish)

more



Cooperative Inclusion Plan Information



Cooperative Inclusion Plan (CIP)

Home » Business Diversity » Dallas District Business Diversity

Dallas District Business Diversity

Business Diversity Mission

The mission of the Dallas District Business Diversity Office is to improve the delivery of district's transportation projects through maximizing the use of local work force, Small Business Enterprises (SBE), Disadvantage Business Enterprises (DBE) and Historically Underutilized Businesses (HUB).

Programs

Cooperative Inclusion Plan (CIP)



CIP Resource Specialist

For more information please contact Debra Wells Kensong at:

Email Address: Debra.Wells@txdot.gov

Phone (office/cell): (214) 319-3553/(737) 610-9489

Opportunities and More

For more detailed information regarding the CIP or to print a copy of the informational CIP Resource Guide, please visit the following link:

- CIP Resource Guide
- 2021 CIP Schedule

Contracting Opportunities

- Contract Letting
- Contract Bidding
- Comprehensive Development Agreement
- DBE Program
- HUB Program
- SBE Program

Training Opportunities

- TxDOT Trainings
- NTTA Business Diversity Page

CIP Classes

2020 CIP Classes

• Class #1: Navigating TxDOT Website and NTTA Marketplace - January 17, 2020 - COMPLETED



Previous CIP Workshops, etc.

▶ 2019 CIP Classes

CIP Workshops

2024 CIP Workshops & Webinar

- CIP Heavy Highway Construction Firms Workshop on May 16th, 2024
 - CIP Presentation
 - CIP Pre-registration-Added Registration
 - CIP Walk-In Registration
- · CIP Professional Services Firms Workshop on March 19th, 2024
 - CIP Presentation
 - CIP Pre-registration-Added Registration
 - CIP Walk-In Registration
- ▶ 2023 CIP Workshops & Webinar
- ▶ 2022 CIP Workshops & Webinar
- ▶ 2021 CIP Workshops & Webinar
- ▶ 2020 CIP Workshops & Webinar
- ▶ 2019 CIP Workshops



Cooperative Inclusion Plan (CIP)

Contact Information:

Debra Wells Kensong

214-319-3553

Debra.Wells@txdot.gov

CIP Resource Specialist/Dallas District Construction Recordkeeper III

CIP Website:

www.keepitmovingdallas.com



